



Personal Training for Executives & Managers

If Only I Said...If Only I Did...

Top athletes and performers know they can't go it alone. They rely on a coach to provide **honest feedback**, inspire them to **work more efficiently** and ultimately, **elevate their results**.

If you are a new manager, we can help you set and attain your short and long-term goals. If you are an experienced manager, we can examine your track record and hone your leadership style.

From accountability to consistency and communication, our one-on-one sessions will enhance your management skills and will help you handle even the most challenging situations.

Each weekly session will be split into two sections:

- First, we will examine a specific management skill and how you currently incorporate it into your work life.
- Then, we will discuss how effectively you handled events from the previous week and how to prepare yourself for potentially difficult circumstances in the future.

If you occasionally need your coach in-between scheduled sessions, you may contact us by email or phone, free of charge.

We also offer **management training seminars, team building programs** and **call center training programs**.

We help **executives, managers, teams** and **call center personnel** refine their communication and management skills to achieve their goals and get results.

“Glenn has been instrumental in my professional transformation from a task/sales focused salesperson to a forward thinking executive of a major television corporation. Our weekly sessions bring clarity, focus, and strategic planning into the forefront of a hectic workweek.”

Helen Jurado
Vice President, TV Sales – Latin America, BBC Worldwide America

“I have always found Glenn to be very responsive...and he delivers excellent results...I would recommend Glenn to any organization.”

Grant Waldman
President, Pinnacle Lists

Meet Glenn Glenn Pasch founded Improved Performance Solutions because he deeply understands the day-to-day issues that affect an organization's performance. He has more than 16 years of experience in the direct marketing industry, including many executive positions at the #1 outbound teleservice firm in the United States. Glenn is a member of the **American Society for Training and Development**, the **International Coach Federation**, the **ATA** and **SOCAP International**.



IMPROVED PERFORMANCE SOLUTIONS

Contact us for a FREE consultation 732-261-5472 • coaching@ipsforyou.com
www.ipsforyou.com